



# HITJOB

Development & Expansion





**EFFICIENCY  
DELIVERED  
EXTERNALLY,**  
VALUE CREATED  
INTERNALLY

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# WHO WE ARE

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We are two entrepreneurs who, for years, faced difficulties expanding parts of our business.

Then we found Albania: a business-friendly country only an hour from Italy. There we uncovered numerous opportunities and moved part of our operations.

Drawing on our direct experience, we now provide complete support to Italian companies eager to unlock the full potential of this remarkable country.



# WHAT WE DO

## SERVICE

Workforce  
Relocation.

## DEFINITION

Relocating the entire production process of a product or service or specific stages of it, to other countries in order to gain a competitive edge.



# SERVICES

We provide comprehensive support to companies through a wide range of services.



## RECRUITMENT AND SELECTION

Our experienced team supports you from drafting the job description to conducting interviews, ensuring the right talent is found for your business needs.



## DEDICATED WORKSTATIONS

We provide flexible workstation solutions, allowing you to set up your office space to suit your needs.



## PERSONNEL MANAGEMENT

Our Personnel Management service offers the opportunity to optimise human resources through a comprehensive and flexible solution.

Our clients only need to assign tasks to their new staff, we take care of everything else.



## **ADMINISTRATIVE, LEGAL & BUREAUCRATIC SUPPORT**

We manage staff relations as your HR office, handling payroll, attendance tracking, payslips, medical check-ups, and tax administration.



## **TECHNOLOGY OPTIMISATION**

We tailor the hardware and software technology solution to suit your company's specific needs.



## **LOGISTICS PLANNING SUPPORT**

We manage every aspect of your employees' travel arrangements, ensuring smooth transfers to and from Italy.

# RESEARCH AND SELECTION

Our selection service allows you to find your **ideal candidate** by precisely defining all the necessary technical and transferable skills for the perfect match.

Through a structured screening and interview process, we select qualified professionals across various sectors. We offer an up-to-date database of talent ready for new opportunities.







# COWORKING SPACES

Coworking is a shared space where professionals and businesses can work using common facilities.

Within our offices, you can accommodate your chosen staff, with all necessary work tools already provided for full operational readiness (desks, PCs, internet, phones, etc.).





# HR MANAGEMENT

Having specialised **administrative personnel** enables optimal **organisation and monitoring** of all activities, from human resources management to

financial and bureaucratic matters.

**We guarantee efficiency and accuracy** in daily operations, thanks to our experience.

# NEW OPERATIONAL HUB

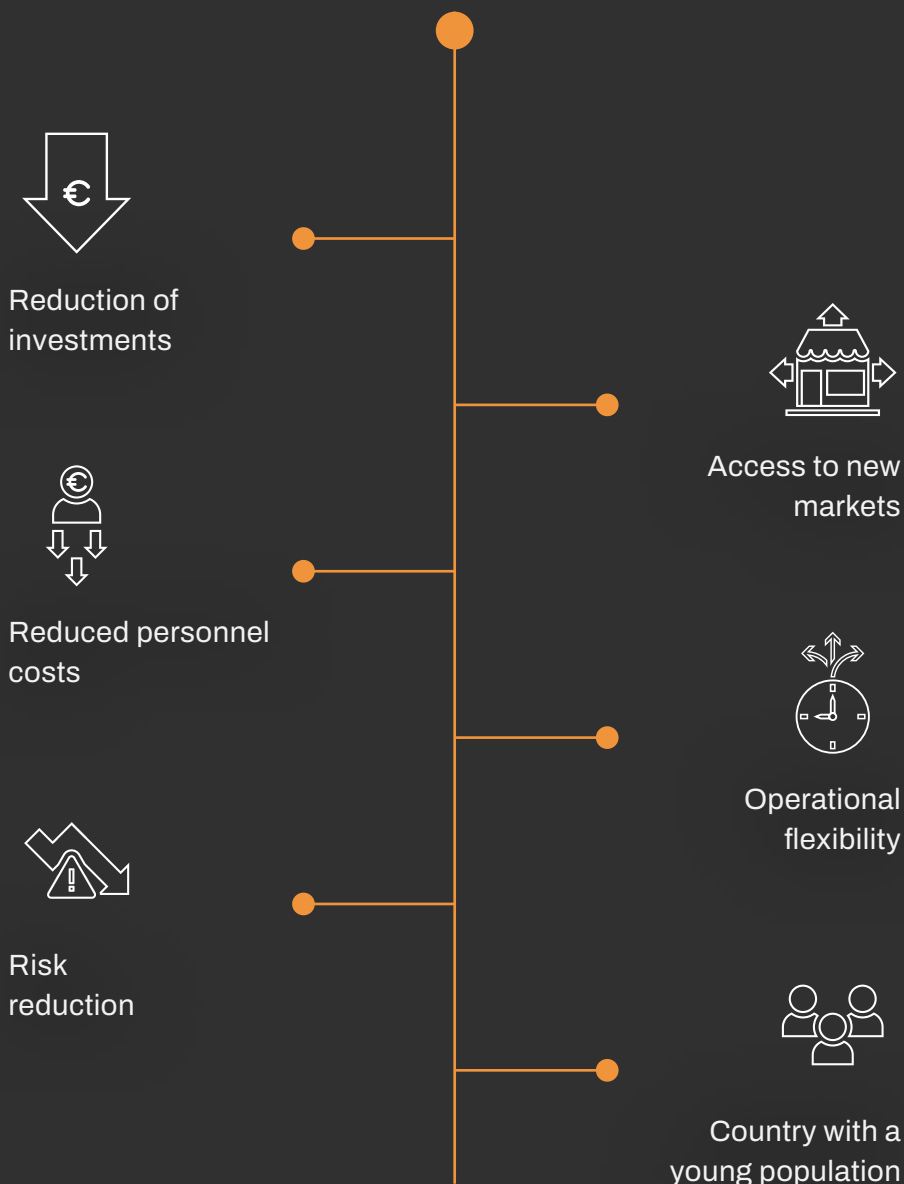
Opening a new branch is the first step towards strategic expansion, allowing your company to tap into a young and dynamic labour market.

Opening a new branch allows you to leverage qualified and innovative human resources. A young labour market is more flexible and encourages the adoption of new technologies.



A local presence improves logistical operations, enabling more personalised customer service. Expansion also strengthens brand awareness and the company's global reputation.

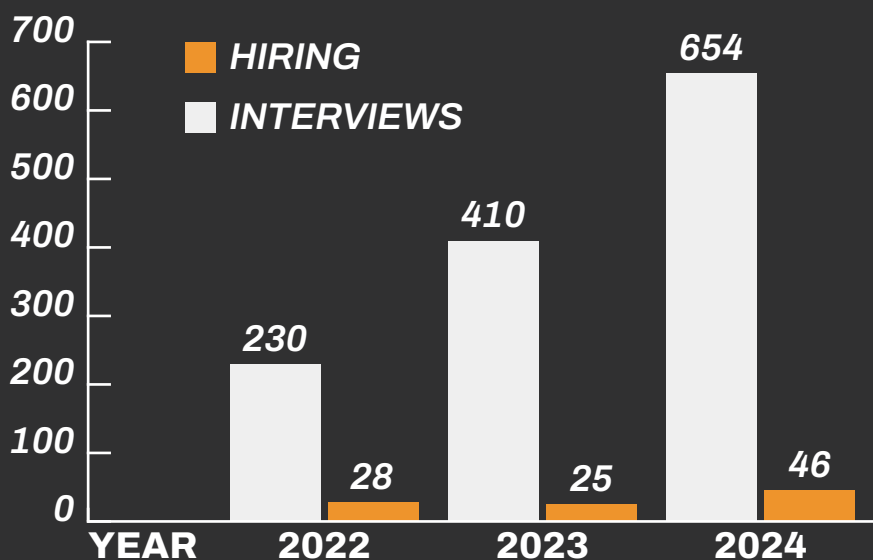
# ADVANTAGES



# PROVEN RESULTS DELIVERED

Our company has played a key role in matching talent with the right opportunities.

Thanks to our commitment to professionalism and tangible results, we achieved the following goals during the 2022–2024 period:



Thanks to our experience and dedication to supporting companies and professionals, we remain the ideal partner for building successful careers and teams.

Contact us for more details about our services and how we can help you achieve your goals!

# OFFSHORE WITH HITJOB

	ITALY	ALBANIA
<b>Gross hourly rate</b>	19.0 €/H	12.0 €/H
<b>Gross monthly salary for 165 hours</b>	3 135.0 €	1 980.0 €
<b>Monthly sickness risk</b> (13 hours per month)	221.0 €	---.0 €
<b>Average overhead cost per operator:</b> Rent, utilities, workstation, software.	250.0 €	150.0 €
<b>Payroll and CUD management</b> (monthly)	40.0 €	---.0 €
<b>Annual medical check-up</b> (monthly fee)	10.0 €	---.0 €
<b>Safety training courses</b> (monthly fee)	20.0 €	---.0 €
<b>Recruitment, hiring, and termination processes</b> (average monthly cost per employee)	30.0 €	---.0 €
<b>Total gross employee cost in Italy</b>	3 706.0 €	---.0 €
<b>Total Gross Employee Cost</b>	---.0 €	2130.0 €

**Savings from relocation      1 576.0 €**





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